SMALL BUSINESS PROGRAM

USAF Academy POC:

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Small Business Program Overview

- What Is It & Why It’s Important
- Small Business Types
- How To Determine Fair Market Price
- Where To Look For Small Business

What Is It &Why It's Important

- Implements the Small Business Act
- Provides maximum opportunities to all small businesses to participate in purchases of $2,501 to $100,000 ($2,501 to $25,000 mandatory GPC purchase limits)
- It's The Law!
- It's Good for the Economy

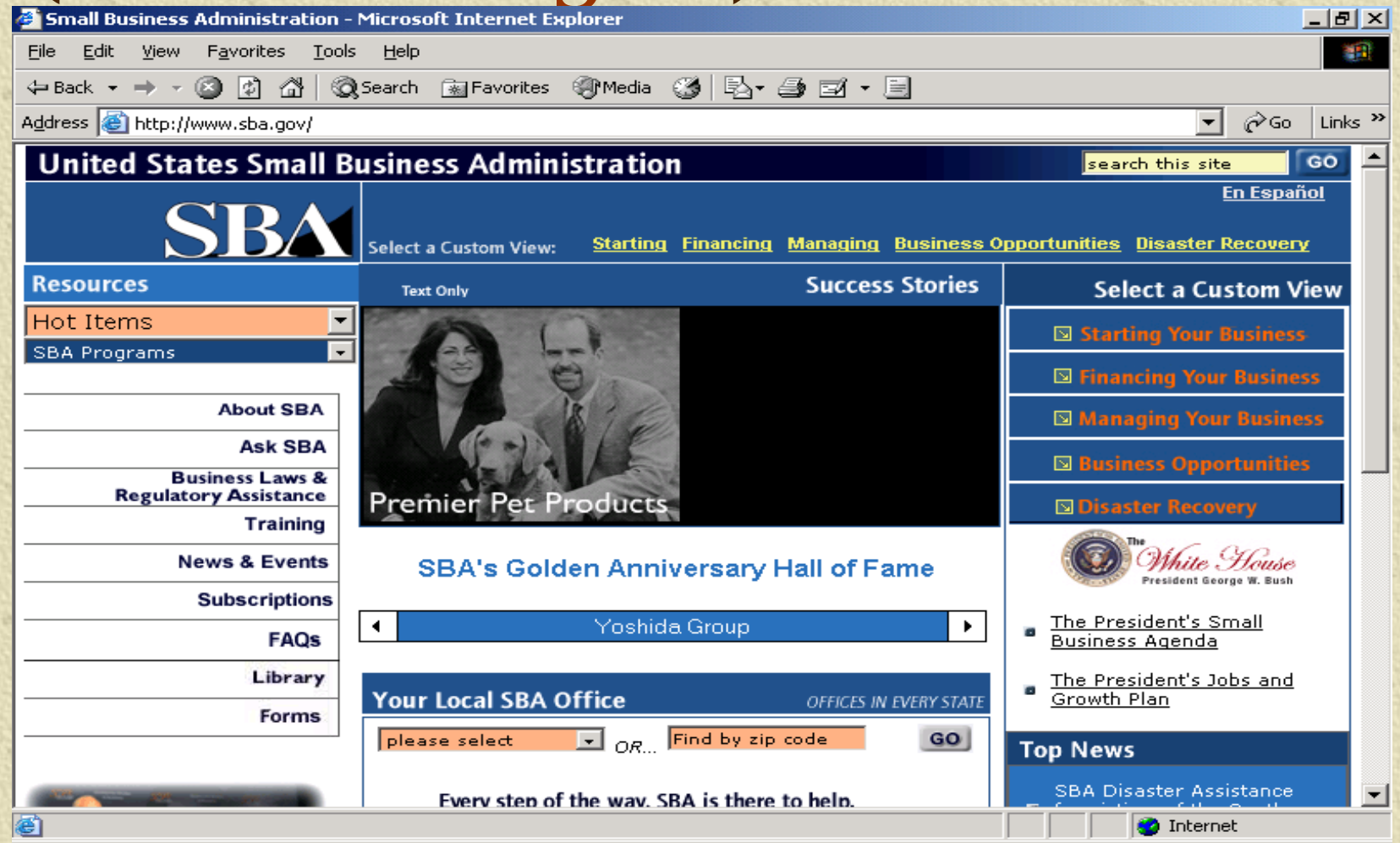
Small Business Types

- HUBZone
- 8(a)
- Small Disadvantaged Business
- Service Disabled Veteran-Owned
- Woman-Owned
- Veteran-Owned
- Small Business

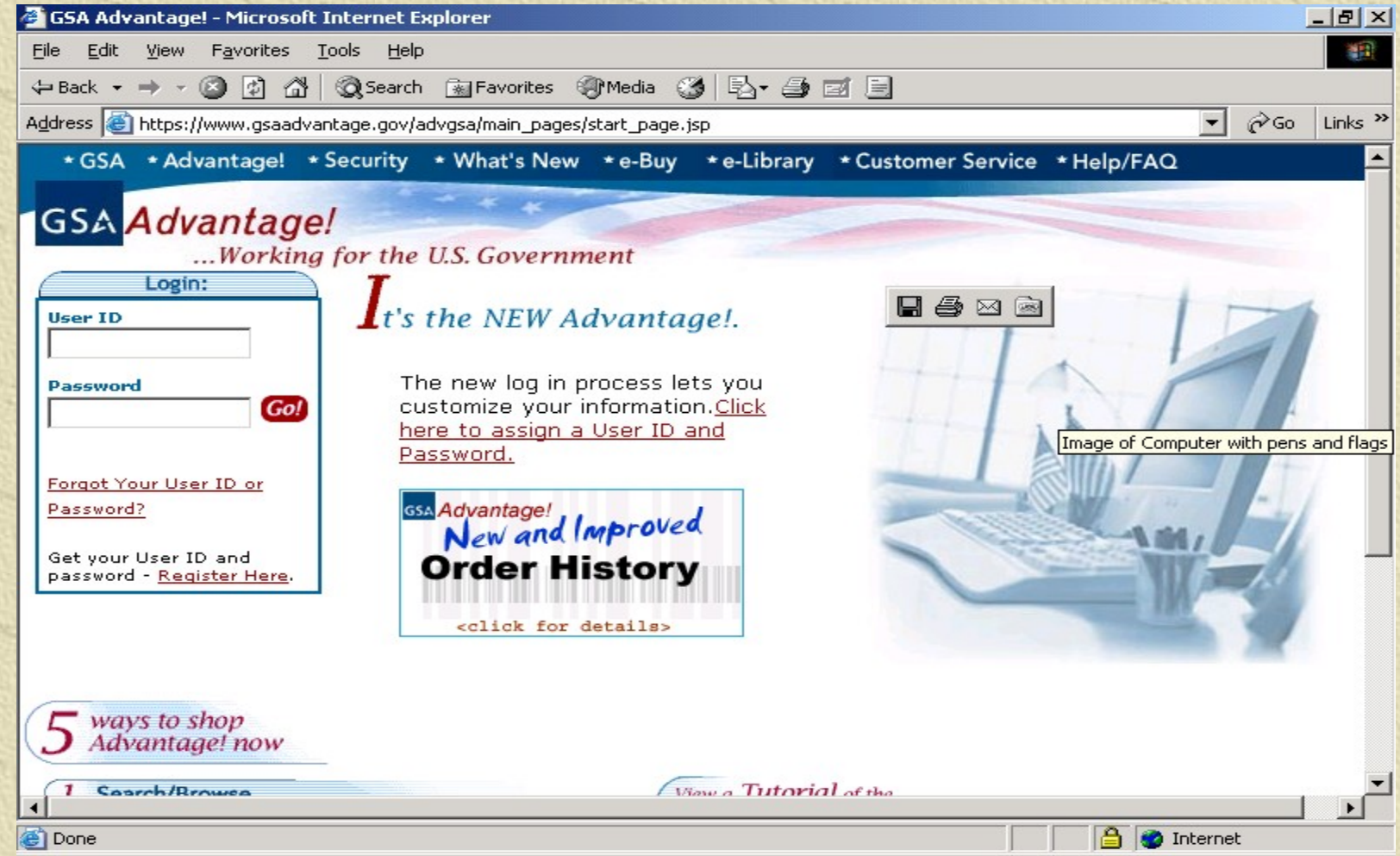
How To Determine Fair And Reasonable Price

- Compare to commercial/open-market pricing
  - Published price lists such as catalog or web site.
- If repeat purchase of same or similar item/service
  - Compare previous cost to current, considering any changes in your requirement that could affect pricing such as urgency of delivery and type of delivery, packaging, etc.

Small Business Web Page (www.sba.gov)



Where To Look For Small Business (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Login:
User ID
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Go!
Forgot Your User ID or Password?
Get your User ID and password - Register Here.
It's the NEW Advantage!.
The new log in process lets you customize your information. Click here to assign a User ID and Password.
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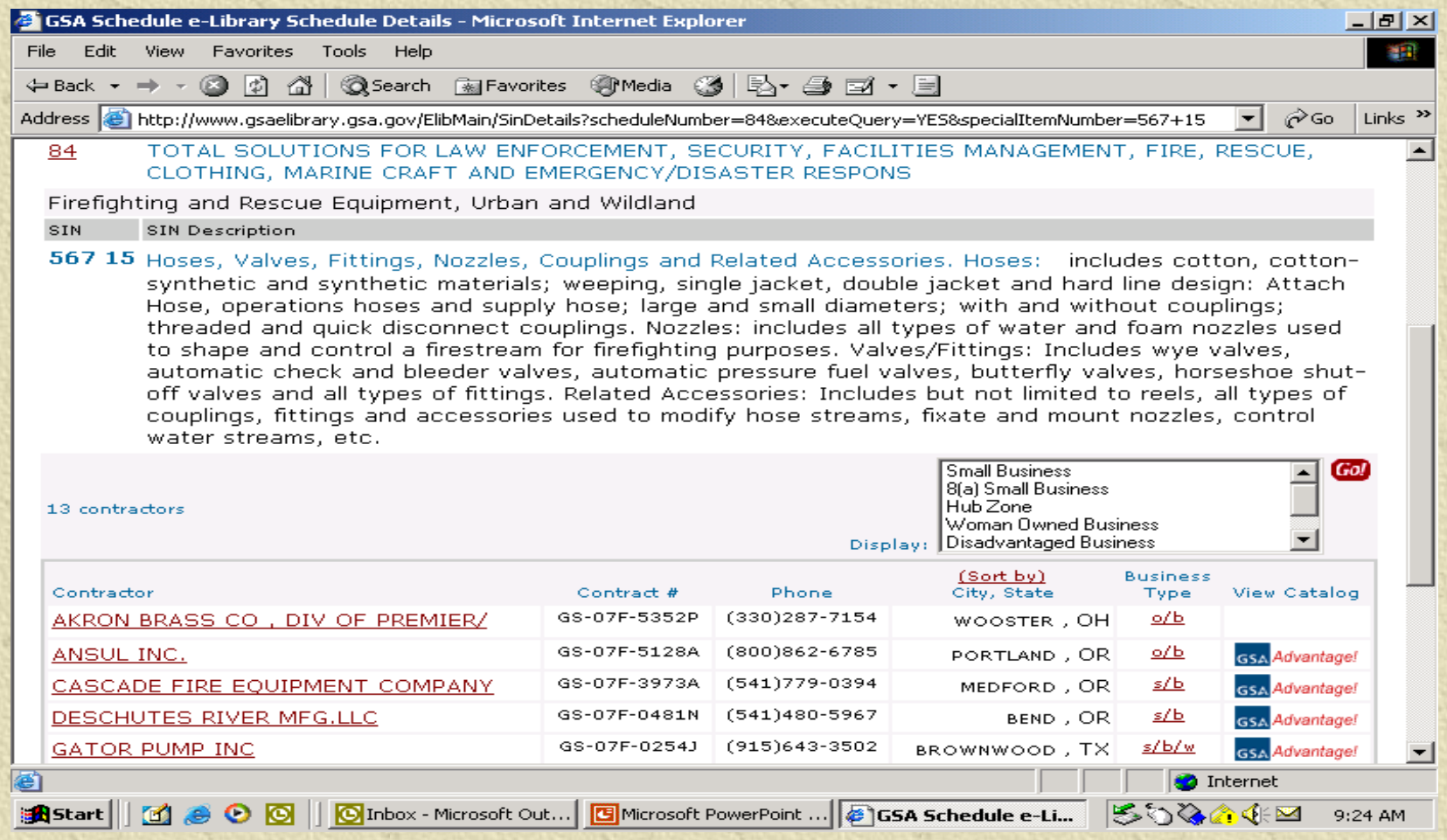
Where To Look For Small Business (www.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84 TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONS
Firefighting and Rescue Equipment, Urban and Wildland
SIN SIN Description
567 15 Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories. Hoses: includes cotton, cotton-synthetic and synthetic materials; weeping, single jacket, double jacket and hard line design: Attach Hose, operations hoses and supply hose; large and small diameters; with and without couplings; threaded and quick disconnect couplings. Nozzles: includes all types of water and foam nozzles used to shape and control a firestream for firefighting purposes. Valves/Fittings: Includes wye valves, automatic check and bleeder valves, automatic pressure fuel valves, butterfly valves, horseshoe shut-off valves and all types of fittings. Related Accessories: Includes but not limited to reels, all types of couplings, fittings and accessories used to modify hose streams, fixate and mount nozzles, control water streams, etc.
13 contractors
Display:
Small Business
8(a) Small Business
Hub Zone
Woman Owned Business
Disadvantaged Business
Go!
Contractor Contract # Phone (Sort by) City, State Business Type View Catalog
AKRON BRASS CO , DIV OF PREMIER/ GS-07F-5352P (330)287-7154 WOOSTER , OH o/b
ANSUL INC. GS-07F-5128A (800)862-6785 PORTLAND , OR o/b GSA Advantage!
CASCADE FIRE EQUIPMENT COMPANY GS-07F-3973A (541)779-0394 MEDFORD , OR s/b GSA Advantage!
DESCHUTES RIVER MFG.LLC GS-07F-0481N (541)480-5967 BEND , OR s/b GSA Advantage!
GATOR PUMP INC GS-07F-0254J (915)643-3502 BROWNWOOD , TX s/b/w GSA Advantage!
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Small Business Program Summary

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Module Quiz

- Why was the Small Business Program established?
- Small Business vendors are mandatory at what purchase limits?
- Name the types of small businesses covered by the program.

Module Quiz

- What do you look at when determining fair and reasonable price?
- Where can you look for Small Business vendors?